

OPERATORY INSTRUMENT MANAGEMENT PROGRAM

The number of dental offices opening in Canada continues to increase. As a practice owner, are you doing everything possible to improve your patient retention and referral rate, while at the same time managing your operating expenses?

In spite of best intentions, most practice owners are spending too much money on dental instruments. The results of their patients receiving care with poorly maintained and managed operatory instruments, has a negative fiscal impact on the practice.

We have the solution...

At **Operatory Management Network™**, we use unique instrument life extension programs, new instrument acquisition & management, hands-on continuing education for dental hygienists and other operatory cost containment services to help you reduce operatory costs and increase practice revenue by increasing retention and referrals.

We do this using our proprietary **Operatory Instrument Management™ Program**.

1. High performance, precision instruments are delivered directly to your office at regular intervals throughout the year ensuring that the dental hygienists are always working with optimal instruments. The instruments will be replaced and returned every 4 months after they go through our proprietary IntroCusping™ and VitaSharp™ processes.
2. Advanced Hands-on continuing education for the dental hygienists to increase the performance of patient care and treatment which will then increase patient retention and clinical results.
3. A variety of instrument maintenance programs to lower your total instrument costs (TIC).

For a no-obligation **Operatory Success Analysis**, please contact:

Operatory Management Network at
info@operatorymanagement.com
for more information

Operatory Success and Development Program

This program is designed specifically for practice owners who want to maximize their operatory expenditure return on investment through the management and control of their total instrument costs (TIC) while enhancing the educational development of the team, to increase in patient care and retention.

Each operatory will receive:

- 5 sets of 6 high performance D-Sharp Life™ stainless steel instruments delivered to your practice every four months (may be customized)
- Instruments will be shipped on a scheduled rotation cycle. A user friendly shipping label and box will be provided for easy and convenient return to Operatory Management Network™
- All instruments are maintained at Operatory Management Network™ and if replacements are needed, they will be replaced at no additional cost
- One Edge II Sharpening Stone
- Colour Coding – EZ ID Rings to help identify instruments per operatory (option available to colour code instrument handles)
- 5 Stainless Steel Cassettes (instruments will be protected and organized in a cassette)
- OIM™ Guide – a guide to help dental hygienists recognize the accurate shapes of their scalers and cures. This will assist dental hygienists with their sharpening to help maintain the proper shape
- Two courses per operatory through **rdhu** with Quality Assurance Advancement Certificates

Your office will receive:

- Sharpenator™ Sharpening Kit (Edge II Sharpening Stone, Sharpenator™ Chairsides Sharpening Guide, Ergonomic Test Stick, and Sharpening training CD-ROM and certificate for each member of the team for Quality Assurance (Professional Portfolio and/Continuing Education Credit)
- Instrument Recycling Box – to organize all the old and used instruments in your office that may need repair, sharpening or recycling
- 10% off all Operatory Management Network™ products and services (excluding **rdhu**)

Operatory Enhancement Program

Designed for practice owners who want to better manage and reduce their total instrument cost (TIC) while looking to increase dental hygienist productivity in order to maximize operatory success.

Each operatory will receive:

- 5 sets of 6 high performance D-Sharp Life™ surgical stainless steel instruments delivered to your practice every four months (may be customized)
- Instruments will be shipped on a scheduled rotation cycle. A user friendly shipping label and box will be provided for easy and convenient return to Operatory Management Network™
- All instruments are maintained at Operatory Management Network™ and if replacements are needed, they will be replaced at no additional cost
- One Edge II Sharpening Stone
- Chairside Sharpening Guide
- Ergonomic Test Stick
- Colour Coding – EZ ID Rings to help identify instruments per operatory (option available to colour code instrument handles)
- One hands-on course per operatory through **rdhu** with Quality Assurance Advancement Certificates
- 10% off all Operatory Management Network™ products and services (excluding **rdhu**)

Instrument Cost Containment Program

Designed for practices seeking to systemize and better manage their dental hygiene instruments and reduce their total instrument cost (TIC).

Each operatory will receive:

- 5 sets of 6 high performance D-Sharp Life™ surgical stainless steel instruments are delivered to your practice every four months (may be customized)
- Instruments will be shipped on a scheduled rotation cycle. A user friendly shipping label and box will be provided for easy and convenient return to Operator Management Network™
- All instruments are maintained at Operator Management Network™ and if replacements are needed, they will be replaced at no additional cost
- 10% off all Operator Management Network™ products (excluding **rdhu**)